

skills to manage the responsibility that comes with carrying the baton is a vital part of the transfer process and happens prior to a handover. Children becoming trustees or started to work in the family business are examples of this process, but dedicated quality conversations between the succeeding generations are of great importance. Outsiders can assist and guide, but they cannot replace these conversations.

#### **GUIDELINE 4: DON'T LOOK BACK**

On receipt of the baton, the receiver is hopefully already in motion and now

needs to run forward with eyes fixed on the next generation. The runner cannot constantly look back over a shoulder once the baton is passed or end up running towards the next generation with a back turned to them.

Unresolved issues in the past or unresolved longing and disgruntlements cause runners to do this; forever looking for the resolution of losses from the past. This creates a total miss between the runner and the succeeding generation which in turns destroys momentum for a few generations to follow.

*In closing, wealth accumulation and preservation are not determined by quantum, they is defined by momentum. Wealth is also not only goods and assets; it is the non-material elements like knowledge, education and understanding. Wealth needs ability for momentum to exist but. equally importantly, ability can turn into momentum from very little wealth.*

