Annual Financial Statements
for the year ended 31 December 2020

### ANNUAL FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

The annual financial statements have been audited.

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# COUNCIL RESPONSIBILITY AND APPROVAL FOR THE YEAR ENDED 31 DECEMBER 2020

The Council is required to maintain adequate accounting records and are responsible for the content and integrity of the annual financial statements and related financial information included in this report. It is their responsibility to ensure that the annual financial statements fairly present the state of affairs of the Institute as at the end of the financial year and the results of its operations and cash flows for the period then ended, in conformity with International Financial Reporting Standards for Small and Medium-sized Entities. The external compiler is engaged to express an independent opinion on the annual financial statements.

The annual financial statements are prepared in accordance with the International Financing Reporting Standard for small and Medium-sized Entities and are based upon appropriate accounting policies consistently applied and supported by reasonable and prudent judgments and estimates.

The Council acknowledges that they are ultimately responsible for the system of internal financial control established by the Institute and places considerable importance on maintaining a strong control environment. To enable the Council to meet these responsibilities, the Council sets standards for internal control, aimed at reducing the risk of error or loss in a cost effective manner. The standards include the proper delegation of responsibilities within a clearly defined framework, effective accounting procedures and adequate segregation of duties to ensure an acceptable level of risk. These controls are monitored throughout the Institute and all employees are required to maintain the highest ethical standards in ensuring the Institute's business is conducted in a manner that in all reasonable circumstances is above reproach. The focus of risk management in the Institute is on identifying, assessing, managing and monitoring all known forms of risk across the Institute. While operating risk cannot be fully eliminated, the Institute endeavours to minimise it by ensuring that appropriate infrastructure, controls, systems and ethical behaviour are applied and managed within predetermined procedures and constraints.

The Council is of the opinion, based on the information and explanations given by management, that the system of internal control provides reasonable assurance that the financial records may be relied upon for the preparation of the annual financial statements. However, any system of internal financial control can provide only reasonable, and not absolute, assurance against material misstatement or loss.

The Council has reviewed the Institute's cash flow forecast for the year to 31 December 2021 and, in the light of this review and the current financial position, they are satisfied that the Institute has or has access to adequate resources to continue in operational existence for the foreseeable future.

The external compiler is responsible for independently reviewing and reporting on the Institute's annual financial statements. The annual financial statements have been examined by the Institute's external auditor and their report is presented on page 4.

The annual financial statements as set out on 6 to 8, which have been prepared on the going concern basis, were approved by the chairman on 24 February 2021 and are signed on their behalf by:

E.C.Nel

#### LIPSCHITZ, ASSIN & PARTNERS

171 9TH AVENUE, SYDENHAM 2192 P.O. Box 2033, HIGHLANDS NORTH, 2037 TELEPHONE: (011) 640-2799, FAX: (011) 485-1614 E-MAIL: aud@lipschitz.co.za Practice No. 903884E

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF THE FIDUCIARY INSTITUTE OF SOUTHERN AFRICA.

We have audited the annual financial statements of THE FIDUCIARY INSTITUTE OF SOUTHERN AFRICA set out on pages 6 to 8 for the year ended 31st December 2020. These financial statements comprise the statement of financial position as at 31st December 2020 and the statement of comprehensive income, statement of changes in equity, statement of cash flows and directors' report for the year then ended, and a summary of significant accounting policies and other explanatory information.

Director's responsibility for the financial statements

The Directors are responsible for the preparation and fair presentation of these financial statements in accordance with the International Financial Reporting Standard for Small and Medium-sized Entities and in the manner required by the Companies Act of South Africa, and for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances; but not for the purpose of expressing an opinion on the effectiveness of the entities internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the management, as well as evaluating the overall presentation of the financial statements. believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the annual financial statements present fairly, in all material respects, the financial position of the voluntary association at 31<sup>st</sup> December 2020, and of its financial performance and its cash flows for the year then ended in accordance with the International Financial Reporting Standard for Small and Medium-sized Entities and in the manner required by the Companies Act of South Africa.

LIPSCHITZ, ASSIN & PARTNERS

CHARTERED ACCOUNTANTS (SA)

REGISTERED ACCOUNTANTS AND AUDITORS

Johannesburg

#### COUNCIL REPORT FOR THE YEAR ENDED 31 DECEMBER 2020

The Council submits their report for the year ended 31 December 2020.

### 1. Nature of business and operations

The Institute is a non-profit organisation with its members engaged in fiduciary related matters.

The operating results and state of affairs of the Institute are fully set out in the attached annual financial statements and do not in our opinion require any further comment.

Net profit of the Institute was R 529 775 (2019: R 96 636)

#### **Other Comments**

Membership of FISA is open to Individuals only.

Membership fees were fixed at R3300.00 for members, for the year under review. Candidate membership fees were fixed at R1650.00 for the year under review.

All withdrawals from the bank account were done in the prescribed manner, with two signatories signing each instruction.

That Eben Nel was chairperson of the Fiduciary Institute of Southern Africa for the period under review. He will sign the Annual Financial Statements of the Fiduciary Institute.

# STATEMENT OF FINANCIAL POSITION AT 31 DECEMBER 2020

	Note	2020 R	2019 R
ASSETS			14
Current Assets		2 495 939	1 966 163
Cash and cash equivalents	2	2 495 939	1 966 163
TOTAL ASSETS		2 495 939	1 966 163
EQUITY AND LIABILITIES			
Equity		2 495 939	1 966 163
Retained earnings		2 495 939	1 966 163
TOTAL EQUITY AND LIABILITIES		2 495 939	1 966 163

## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2020

	Share capital R	Retained earnings R	Total equity
Balance at 01 January 2019 Total comprehensive income for the year Profit / (loss) for the year	•	1 869 527	1 869 527
Balance at 31 December 2019		96 636	96 636
Total comprehensive income for the year Profit/ (loss) for the year	-	1 966 163	1 966 163
Prior year adjustment	-	529 775	529 775
Balance at 31 December 2020		1	1
		2 495 939	2 495 939

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

		2020 R	2019 R
2.	Cash and cash equivalents		
	Cash at bank	2 495 939	1 966 163
3.	Revenue		
	Subscriptions	2 282 934	2 088 160
4.	Results from operating activities		
	Profit for the year from operating activities	364 443	26 503
5.	Investment income		
	Interest received		
	Bank	175 332	180 133

## DETAILED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2020

	Note	2020 R	2019 R
Revenue	3	0.000.00	
Subscriptions	•	2 282 934	2 088 160
Other income	L_	2 282 934	2 088 160
Sundry income	<u></u>	341 375	283 393
Gross income before expenses	<u> </u>	341 375 2 624 309	283 393
Operating expenses			2 371 553
Accounting fees	_	2 269 866	2 345 050
Advertising and marketing Bank charges Conferences and events Consulting and legal fees Entertainment General expenses Insurance Operating costs- Cvent Printing and stationery Public relations Secretarial fees		11 730 387 828 1 799 20 101 502 840 50 868 9 689 20 035 170 661	8 625 401 566 1 776 47 260 478 570 8 017 7 951 20 035 220 410 3 779 473 800
Travel Website development Website maintenance		296 625 145 818	282 400 196 372 28 831
Results from operating activities	¥	150 759	165 658
Investment income	4	354 443	26 503
Interest received	5	175 332	180 133
		175 332	180 133
FISA Bursary Scheme Trust  Profit for the year		529 775	(110 000)
		328 115	96 636