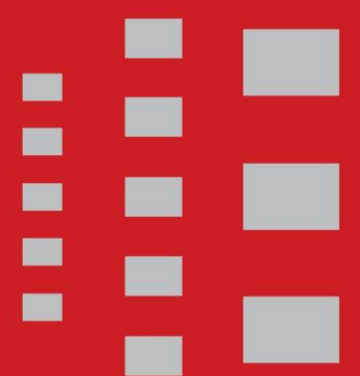


# FISA FINANCIALS 2024

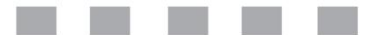
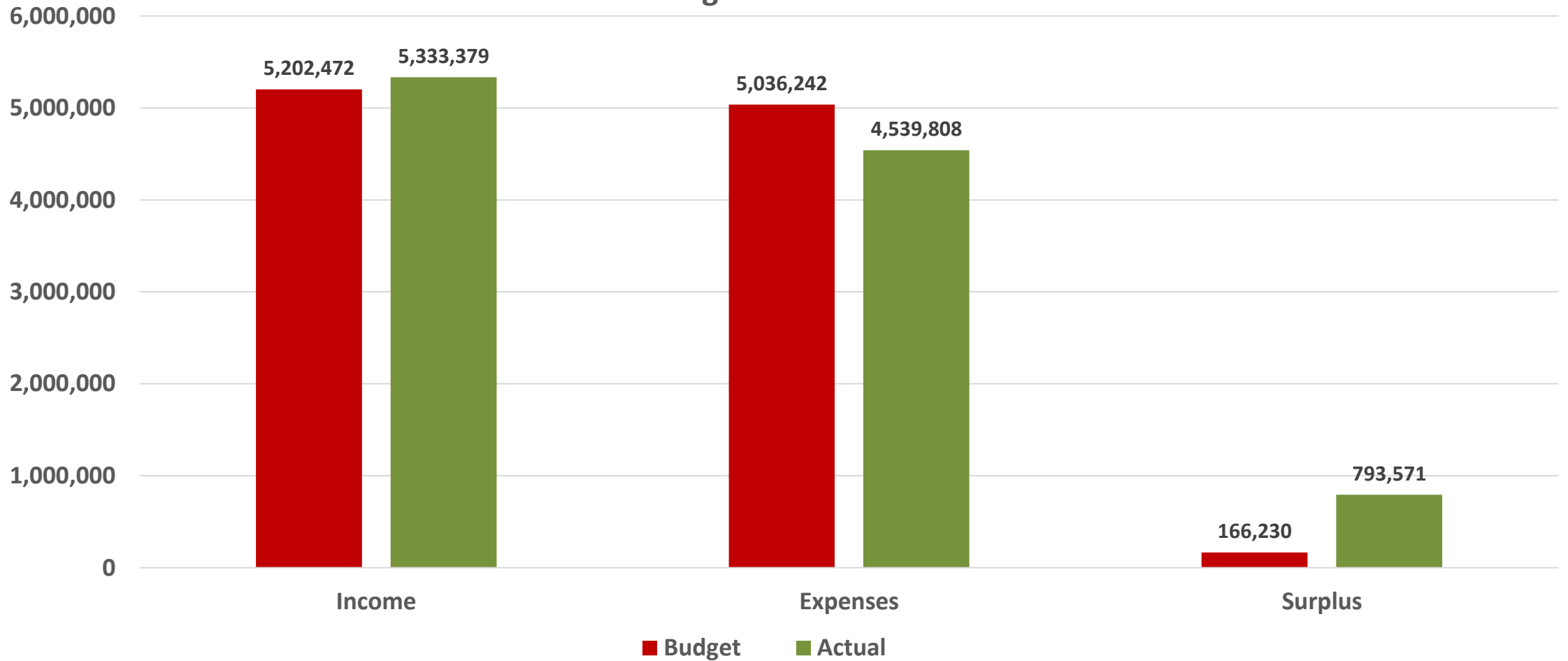


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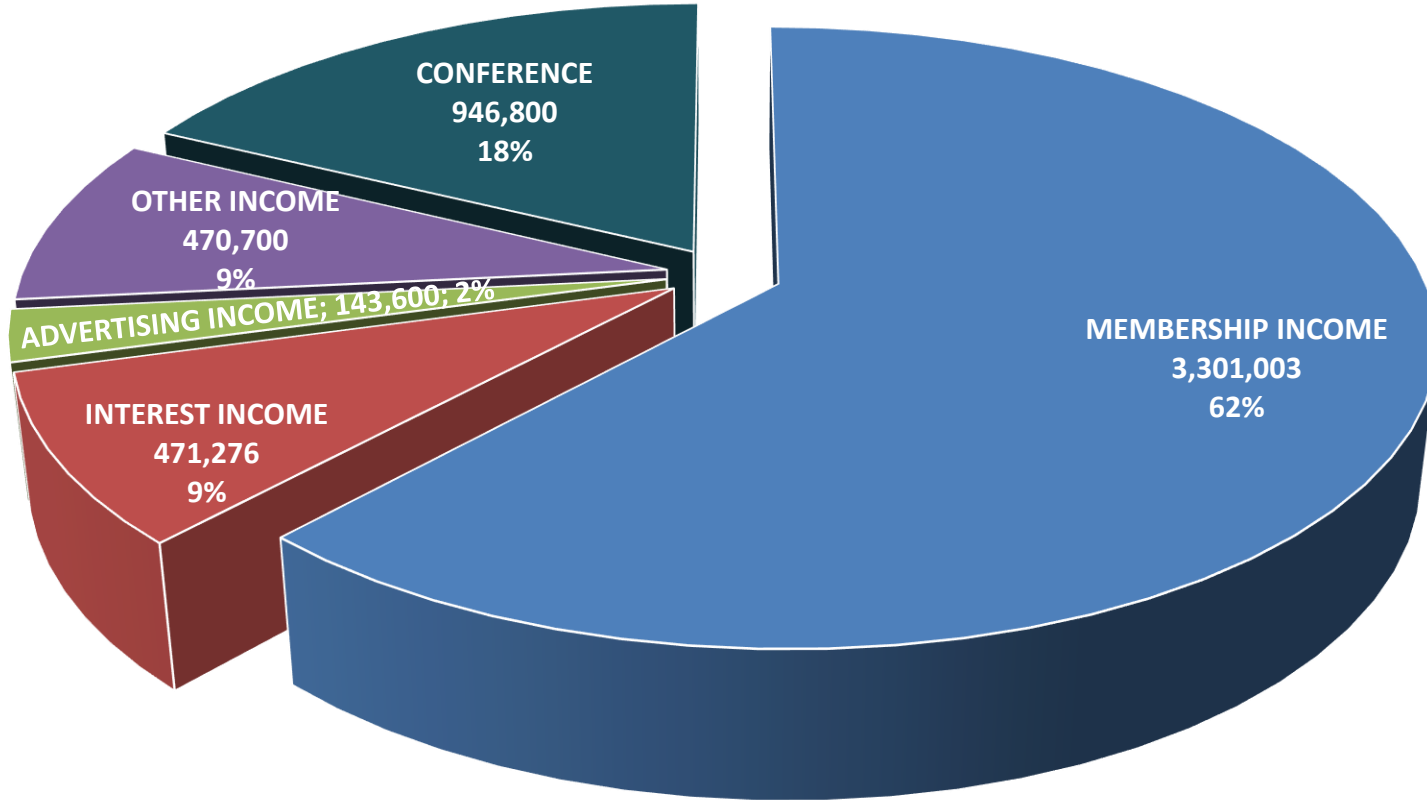


## 2024 Budget v Actual





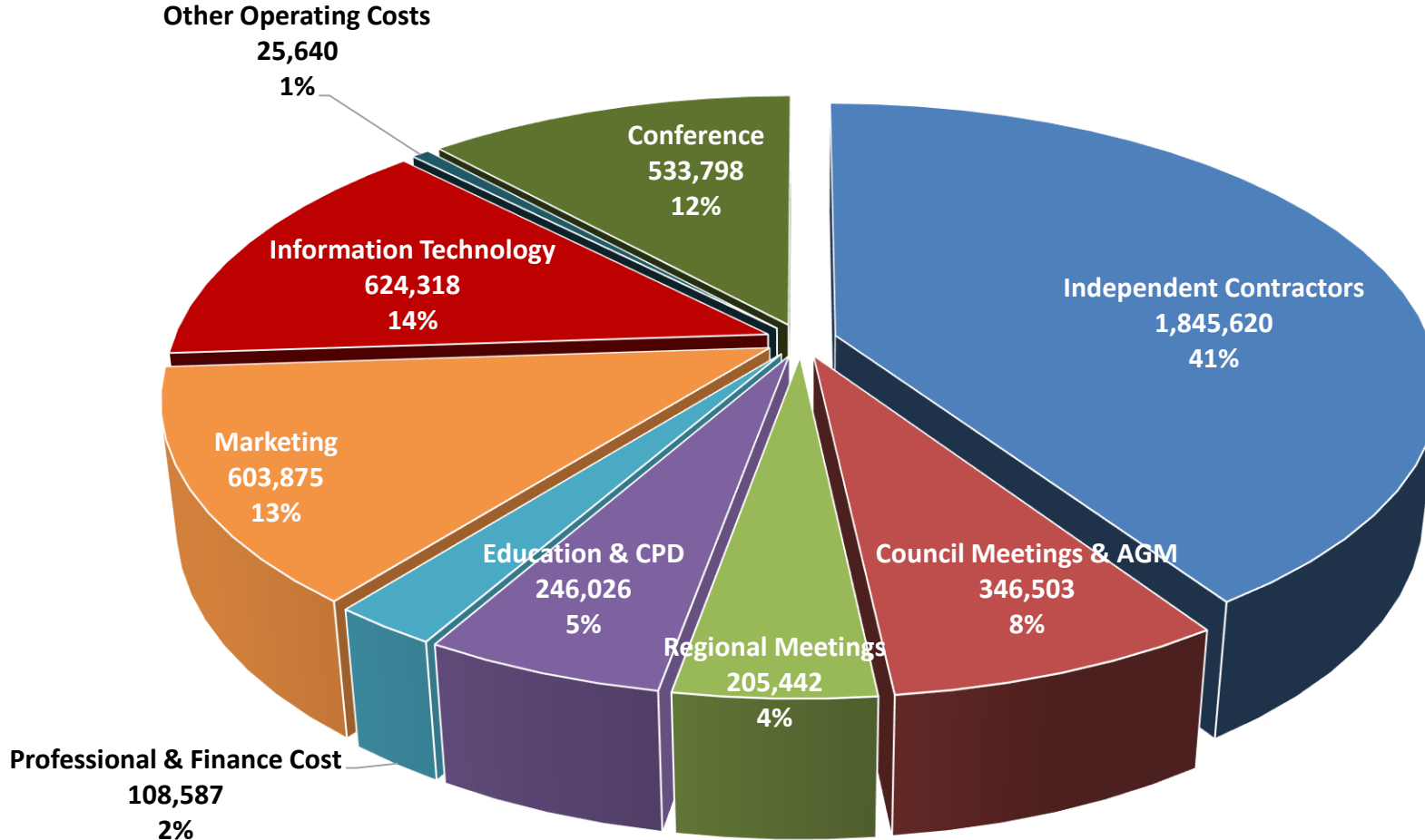
## Income sources 2024



Compared to 2023	
Membership income up	5.1%
Interest income up	3.2%
<b>Advertising income down</b>	<b>-16.9%</b>
Other income up	55.6%
Conference income up	8.1%
<b>Total income up</b>	<b>7.7%</b>



## Expense items 2024

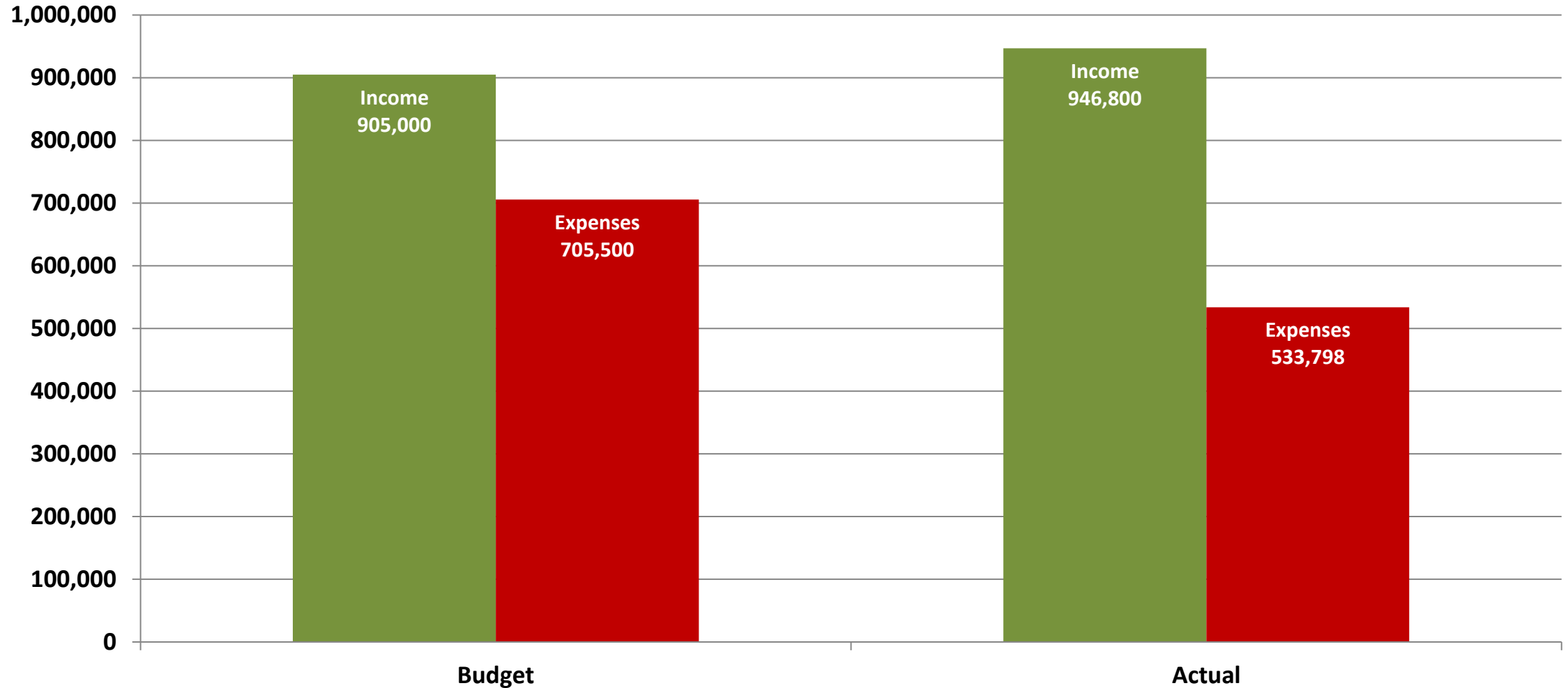


### Compared to 2023

Contractors up	5.5%
Council Meetings & AGM up	49.8%
Regional Meetings down	-2.7%
Education & CPD up	44.9%
Professional & Finance up	144.4%
Marketing up	4.8%
Information Technology up	16.5%
Other Operating Costs up	4k%
Conference down	-19.4%
<b>Total Expenses up</b>	<b>8.6%</b>

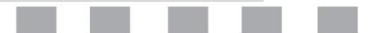
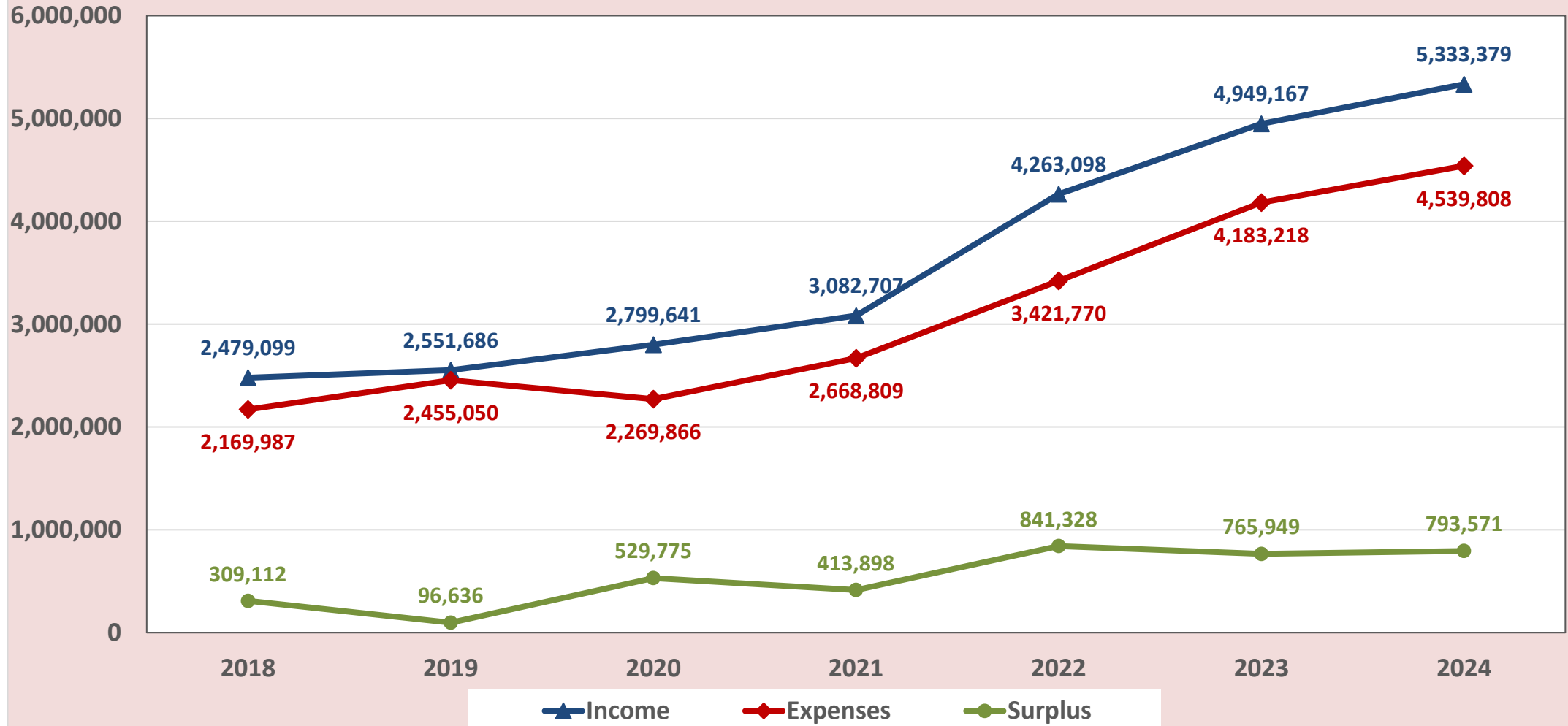


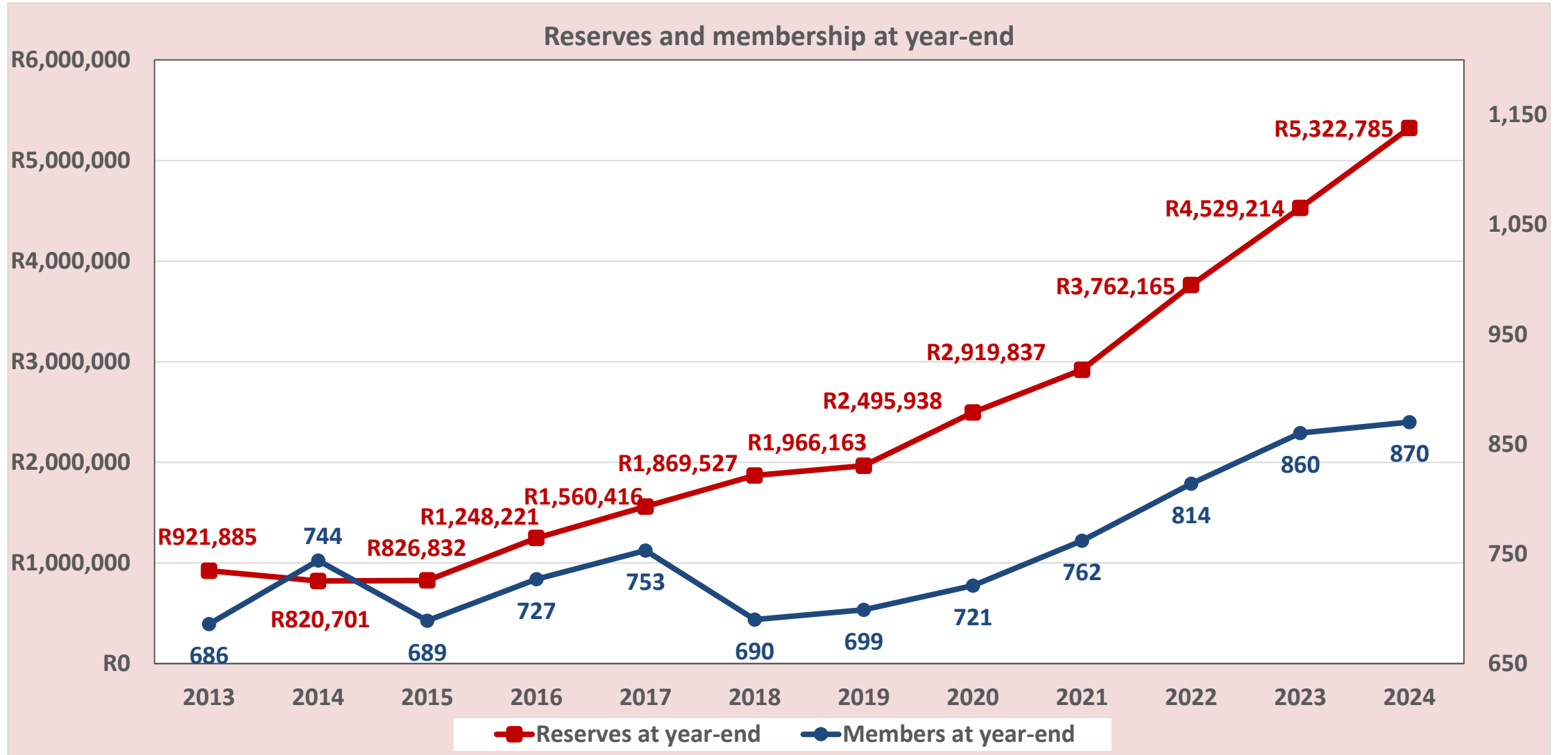
## 2024 Conference





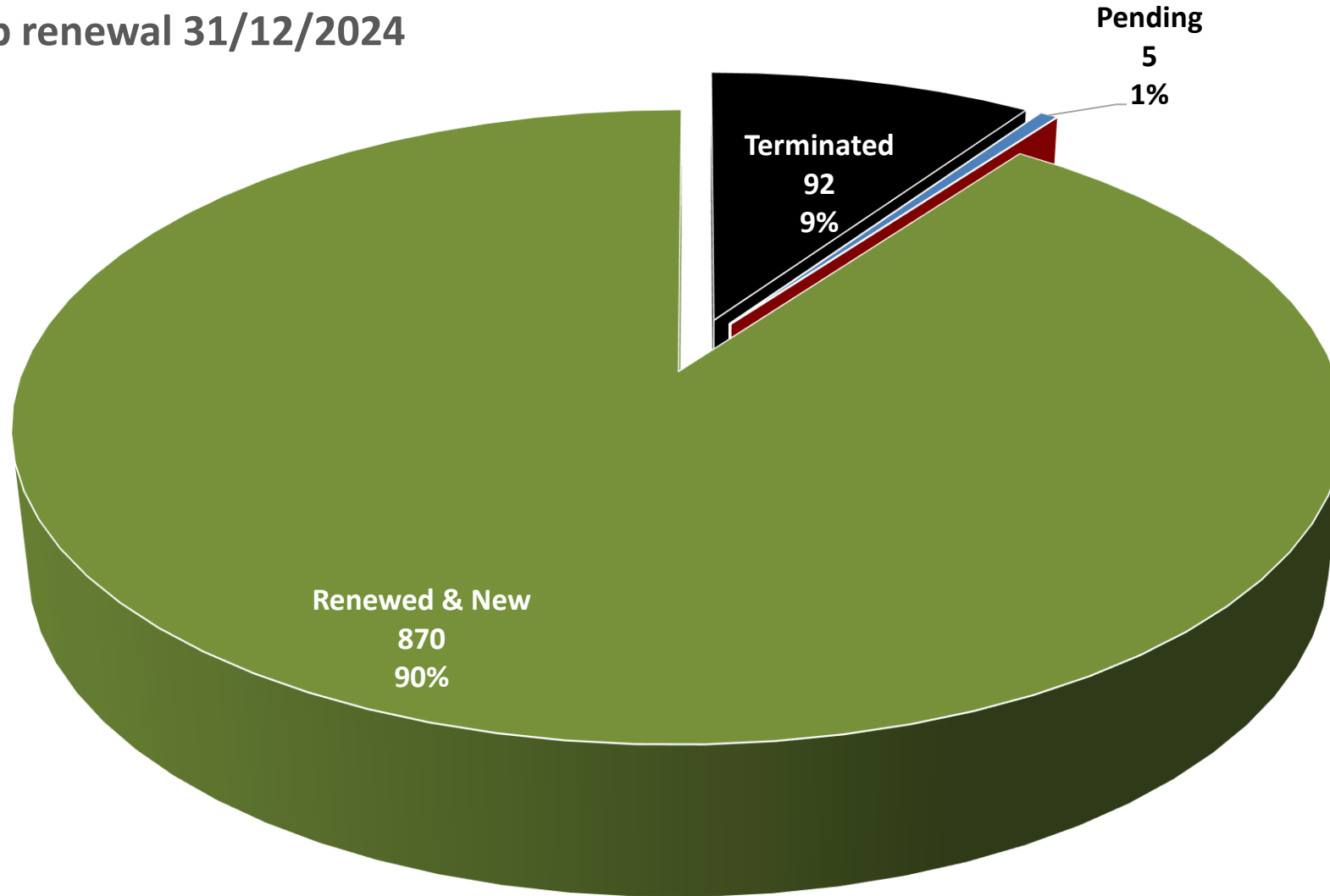
## Financial History







## Membership renewal 31/12/2024





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ESTATE PLANNING TRUSTS WILLS ESTATES BENEFICIARY FUNDS

# Questions

